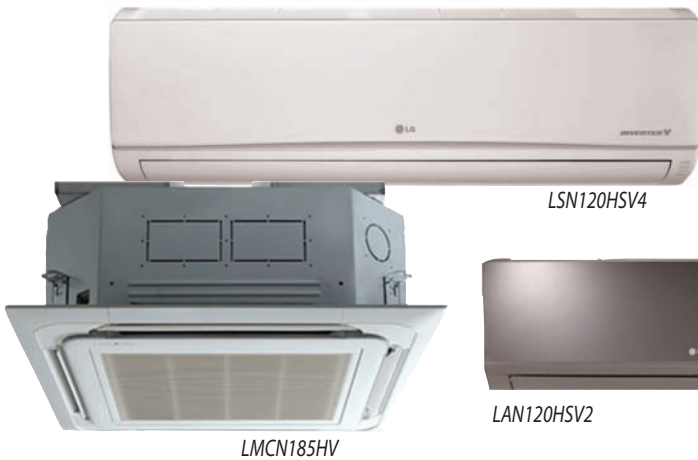




**LG has the largest selection  
of equipment on the  
Energy Star 2016 most efficient list!**



LSN120HSV4

LMCN185HV



LAN120HSV2



LMDN126HV

LAN120HVP

**The LG Multi Zone Family can  
accommodate almost any installation!**



LMU24CHV pictured

**Up to 4  
indoor units:**

- LMU18CHV—2 port
- LMU24CHV—3 port
- LMU30CHV—4 port
- LMU36CHV—4 port

**Up to 8  
indoor units:  
with distribution box**

- LMU480HV
- LMU540HV
- LMU600HV



LMU540HV pictured

# Liberty Pumps

- 1 1/2" Discharge with 1/3 HP
- Cast iron pump with powder coat finish
- Quick-disconnect power cord and three different switch options
- The 250-series pump is the perfect choice for low-head effluent pumping or basement de-watering



Model #257

**\$122/ea**

## Take advantage of these Fluidmaster specials ALL MONTH LONG!

**Fluidmaster**



**Wax-free Toilet Seal Kit**  
PRO7530P24

**\$3.19**  
each

**Pro45 Fill Valve**  
PRO45

**\$175.75**  
carton of 25 (required)

**Pro Brass Shank Fill Valve**  
PRO45B

**\$255.75**  
carton of 25 (required)

**12" Length 3/8" Female Comp x 7/8"**  
PRO1T12 toilet supply

**\$32.99**  
carton of 25 (required)

**12" Length 3/8" Female Comp x 1/2"**  
PRO1F12 faucet supply

**\$38.75**  
carton of 25 (required)



**20" Length 3/8" Female Comp x 1/2"**  
PRO1F20 faucet supply

**\$41.25**  
carton of 25 (required)

## Swing into Spring

**KD Navien PROMO**

Enter to Win Cool Spring Prizes with Every Navien Purchase at

**TORRCO**



- 1ST PRIZE:** Yankees Tickets
- 2ND PRIZE:** Set of Golf Irons
- 3RD PRIZE:** Fishing Rod & Reel

Valid on Navien purchases April 1 - June 30, 2016 at all Torcco locations.

See Torcco Sales Representative for Details.



**Comfort-Aire**  
**\$1,860.55/ea**  
1146627

**2 Ton Variable Speed Air Handler and Condenser**

- Comfort-Aire HCG24V1E 2 Ton Variable Speed TXV Air Handler
- Comfort-Aire RSG1624S1E 16SEER 2Ton Condensing Unit
- E-LITE 32x32 Condenser Pad
- 3/8 x 3/4 x 50' Line set
- Mars Disconnect 60A Pull out
- Mars 1/2" x 6' Electrical whip

**QUALIFIES FOR \$300 ENERGIZE CT MAIL-IN REBATE**

**Over 25 A/C Packages Available! See Your Salesperson for Details.**

# Oasis

- Three - Piece Fiberglass Composite Construction
- Sanitary Grade Polyester Gelcoat Surface
- Front-Side Installation With Minimal Sealant Requirements
- 1/2-inch Balsa Wood Core Floor Structure
- Apron Drip Ledge Minimizes Water Migration
- Textured Floor Pattern



TS3-PC-6032

## Knock Out your Next Tankless Water Heater Descaling Job with the Hercules HAYMAKER Descaler Kit

*It includes everything you need to do the job right:*

- 3.5 gallon pail
- 32oz HAYMAKER solution
- Two (2) 5 ft. hoses with 3/4" NPT fittings
- Electric pump with 25' power cord



# Oatey

**\$123.75**  
PER KIT

## SPIRIT FURNACES



Offer your customers a versatile and reliable Spirit furnace that features:

- Low-profile Highboy available with optional ECM blower motor for reduced energy consumption
- Lowboy Front and Rear Flue
- Horizontal / Counterflow
- Limited Lifetime Heat Exchanger Warranty
- 5-Year Parts Warranty

QUALIFIES FOR  
**\$200**  
ENERGIZE CT  
REBATE  
ON ECM MODELS  
ONLY



**Spirit Series**  
Thermo Products, LLC

Made by Thermo Products.



# MOEN®



#7430

SPECIAL PRICE!  
**\$88/ea**

## Chateau Chrome One-Handle Low Arc Kitchen Faucet

# UPCOMING EVENTS

20 - April 7:30 - 10:30am	Peerless Counter Day	Torrington
28 - April 5:00 - 7:00pm	Cavagna Training - (RSVP <a href="mailto:mwright@torrco.com">mwright@torrco.com</a> )	SBC, Milford
5 - May 5:00 - 7:00pm	Cavagna Training - (RSVP <a href="mailto:mwright@torrco.com">mwright@torrco.com</a> )	Cambridge House, Granby

Visit [www.Torrco.com](http://www.Torrco.com) for more counter day events and training opportunities

## CHALLENGES IN HIRING, RETAINING, AND GETTING THE MOST OUT OF EMPLOYEES!

by Don Polletta - Torrco Director of Marketing



The need for employees is generally a good thing. It is a sign of business growth and expansion and improves your standing in the community by offering employment to your fellow citizens. Unfortunately there's one common obstacle that many companies face when looking to expand their workforce – all the good people are already working.

In the plumbing and HVAC field your employees are the lifeblood of your business. They are often the face of your company, communicating directly with homeowners and customers to understand their issues and needs. A quality employee will not only demonstrate technical aptitude, but also a knack for interacting with people and you usually can't have one without the other (anti-social who is great at their job or a friendly person who doesn't have the technical expertise to get the job done right)

So, how do you find quality employees to add to your team while battling with these challenges:

- Judging a prospective employee's technical prowess when they don't have experience.
- Evaluating an applicant's personality / team player capabilities within the span of an interview.
- Not being wooed too positively or negatively by an excellent or poor interviewer.
- Recognizing that a quality, experienced employee will demand a higher salary.

- "Headhunting" employees from your competitors without creating friction.
- Deciding between a young, potentially longer-term employee or an older, more experienced one.
- Lowering your expectations to find more budget-friendly employees.

These are but a few of the questions that we face when trying to hire quality people into our business. What's even more worrisome is that, despite our projected growth, the number of graduates in skilled trades is still very underwhelming. Hiring mistakes not only cost time, but can be very expensive as well in regards to slow work that is of poor quality which leads to negative word of mouth.

It's not all doom and gloom however. There are plenty of quality employees out there that are ready and waiting to become a valuable asset to your team. These top notch hires will make you money by working hard and creating a great customer experience all while boosting morale among co-workers – you just have to know how and where to find them.

That's where we come in. **Please join us on April 26th 5:30 – 7:00pm where we have arranged for industry expert Doug Dillon of the American Supply Association to present the latest on creating an effective system for hiring, retaining and motivating employees. Visit [www.TorrcoPro.com](http://www.TorrcoPro.com) to register.**