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UPCOMING EVENTS

10 - Feb 8am - 4pm LG Training - SPACE LIMITED! Waterbury (rsvp to mwright@torrco.com)

23 - Feb 8am - 11am Navian Training - SPACE LIMITED! Waterbury (rsvp to mwright@torrco.com)

MARKETING TIPS & RESOURCES TO HELP GROW YOUR BUSINESS

by Don Polletta - Torrco Director of Marketing



Greetings...

2016 Is shaping up to be a great year at Torrco, and we are excited to now include Marketing Tips & Resources to help grow your business in each monthly issue of the reSource. Today, we will talk about the value of claiming your business listing in local directo-

ries, such as Google My Business, Yellow Book, and Angies List.

Local directories are important for several reasons:

- They routinely appear in search results for local information;
- A local search is often the last stop before a consumer takes action;
- Claiming your business and submitting detailed company information gives you a better chance of showing up at the top of the search when potential customers in need are looking for a service like yours;

 Without extensive search engine optimization, your business stands a greater chance of being found by search engines via a directory than through your website.

Many local business directories exist, so claiming your listing at each one could end up being a time consuming task. Fortunately, a number of services are available that make the job easier, much less time-consuming, and will ensure your business information is consistent across the directory universe. At the end of the day the more directories your business is listed with gives you a better chance of being the business found when a customer in need of help is searching the web for your service.

If you would like a copy of our local directory submission template along with recommended list directory submission services send me an email at DPolletta@torrco.com.

Have more questions? Give me a call at 203-465-4275.

— Don Polletta



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