## **Sec. 49 - ELIMINATION OF SALES TAX EXEMPTION**

The bill eliminates a sales tax exemption for residential weatherization products. Residential weatherization products are:

- 1. Programmable thermostats
- 2. Window film, caulking, and window and door weather strips
- 3. Insulation
- 4. Water heaters and water heater blankets
- 5. Natural gas and propane furnaces and boilers that meet the federal Energy Star standard
- 6. Windows and doors that meet the federal Energy Star standard
- 7. Oil furnaces and boilers that are at least 84% energy efficient
- 8. Ground-source heat pumps that meet the minimum federal energy efficiency rating

EFFECTIVE DATE: January 1, 2016 and applicable to sales occurring on or after that date.



Feel Good. Inside.™

## A cold blast is here... Are you ready?

The first big winter storm is setting in and that means your phones are ringing. Take advantage of this opportunity to engage customers in a conversation about the benefits of whole-home humidification.

*Make sure techs look for:* 

Wood floors and trim - Educate all your customers on the havoc dry air can wreak on expensive wood floors and furnishings. Cracking and gapping floors are common symptoms of a house with dry air and a sign of costly damage.

Tissues, cold meds, and customers with the **sniffles** – Make sure customers understand how dry air can aggravate symptoms and increase the chances of catching a cold or flu this winter.

**House with** new baby / children - Newborns and younger children are particularly susceptible to the health and comfort effects of



improperly humidified air. Check out our recent infographic and news story for more information on the benefits of humidification for babies at this link http://prn.to/1MDKpuy.

**USE THE TOOLS** – Aprilaire has a wide selection of tools you can use to help sell humidifiers in the home. Visit: http://www.aprilairepartners. com/promote

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**JANUARY** 2016

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**VIRIDIAN VR1816 CIRCULATOR PUMP** 

**Infinitely Variable Speed, ECM High-Efficiency Circulator** 



- Highest pump efficiency in its class
- Infinitely variable speed settings to fine tune flow
- · LED displays operating mode and error code diagnostics
- Easy to use dial to set operating modes

## **TACO Z075C2 1 ZONE SENTRY**

**Standard 2-Way Zone Valve** 3/4" Sweat

- Enhances the overall performance of any zone valve system.
- Patented technology in the Zone Sentry® utilizes a Microcircuit based logic to control a gear driven electronic actuator which drives a ball valve based body design.
- Available in sweat, threaded and 3-way configurations.



VIRIDIAN VT2218 **DELTA-T CIRCULATOR PUMP** 

**Variable Speed Circulator with ECM** 

- High-efficiency ECM motor uses up to 85% less electricity
- Delta-T operation maximizes system efficiency and comfort.
- · Sensors and Integral Flow Check (IFC) included.
- Whisper quiet operation.













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# HWT-F1000S



boiling, filtered water per hour.